

August 12, 1915



Leslie's

Illustrated Weekly Newspaper Established in 1855



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Drawn by L. A. Shafer

Battle in the Air

The Schweinler Press

A SOUND INVESTMEN

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Illustrated Weekly Newspaper

THE OLDEST ILLUSTRATED WEEKLY NEWSPAPER IN THE UNITED STATES ESTABLISHED DECEMBER 15, 1855

Edited by JOHN A. SLEICHER "In God We Trust"

CXXI Thursday, August 12, 1915

No. 3127

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Sir Gilbert Parker, M. P.

"Sanatogen is to my mind a true food-tonic, feeding the nerves, increas-ing the energy and giving fresh vigor to the overworked body and mind."

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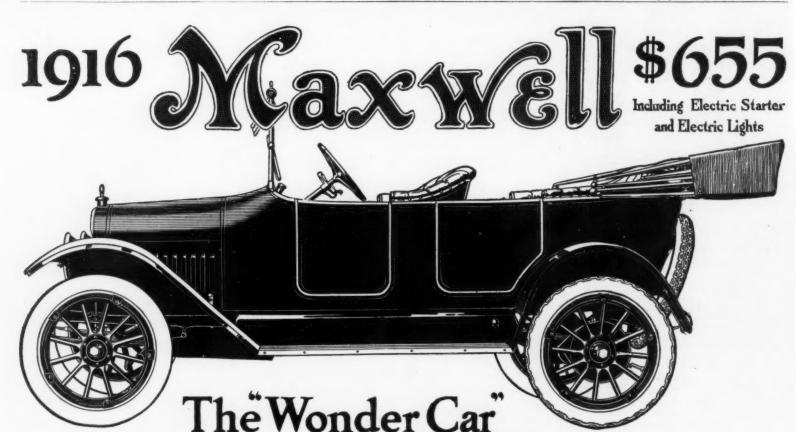
the famous Editor writes:
"I feel I owe it to truth to state that I have made a thorough trial of Sanstogen and that I have found it most officacious and beneficent. I do not think I could have recovered my ritality, as I have done, without this Sanston

Such has been the grateful experience of scores upon scores of others whose very names must be convincing. And remembering that over 21,000 physicians have testified in signed letters to the medical profession's belief in Sanatogen, you surely can have no hesitancy in turning to Sanatogen for the help that your system needs.

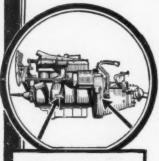
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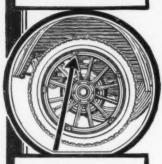
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Russia's Day of Prayer for Victory

Photograph by Lucian S. Kirtland



RUSSIAN PILGRIMS ON THE STEPS OF THE CATHEDRAL AT MOSCOW

This photograph, which was awarded the gold plaque at the last international photographic exhibition in New York, shows the pilgrims who go from shrine to shrine offering prayers on their way to the religious center of Moscow. Frequently many weeks, even months, are spent on the trip. Russians are strongly religious, as is shown by the universal observance of the day of prayer for victory proclaimed by the Czar for July 22d, when all the churches of the country were thronged from

morning to night. The Grand Duke Nicholas, commander in chief of the Russian armies, thus referred to the event in the orders of the day: "By desire of the Emperor and the Holy Synod the whole of Russia is to-day praying for the victory of the Russian arms. I firmly believe the joint prayers of the Emperor and his people will be fulfilled." It has been noted that the Russian resistance to the Germanic invasion began to be more effective from the 22d of July.

Leslie's Illustrated Weekly Newspaper

New York, August 12, 1915

EDITORIAL

Let the Thinking People Rule!

A State Fails in Its Duty

(WO weeks of disorder in Bayonne, N. J., consequent upon a strike among the employees of several oil companies, emphasized several facts that cannot be too forcibly brought to the public attention. Among these is the power that one resolute man has in quelling rioters, as witness the performances of Sheriff Kinkead. He alone, of all the authorities, finally rose to the situation, suppressed disorder and made it possible for the Federal Mediators to bring about an adjustment of the The doughty sheriff, however, did not accomplish anything until, to use his own phrase, he "got mad," and before that occurred three men had been killed and a number wounded. The police were outnumbered, the deputy sheriffs had failed to restore order and the governor paltered over a call for the National Guard in the usual way of a politician with the mythical "labor vote" in mind. The strikers, meantime, were attempting to set fire to

the property of the companies, to wreck trains and to shoot the men hired to guard property. In this they were aided by hoodlums from many sources, and, as has been established by the indisputable evidence of photographs, by boys still in knickerbockers, who were in the front of the fray when murderous attacks were made on the guards.

This brings up the question of the state's responsibility, which is the most important matter in connection with the whole occurrence. What was the state doing to protect the property of the employers? The consequences of firing scores of tanks of oil and gasolene would have been serious enough to the public, but protection was not offered nor granted when asked. The owners of the property were obliged to hire private guards, whom they very properly armed. When these men were attacked with gunfire they shot back with fatal results. As soon as the riots were quelled 129 of the guards were arrested, charged with "inciting to riot." Those of them who can in any way be connected with the killing of the three rioters will be, we are told by state officials, prosecuted to the extent of the law. Some of them may have gone further than the oc-casion required. When bullets are flying the type of man who can be hired as a guard is not likely to use the best of judgment. It may be that some of these men deserve condemnation; but they do not deserve it half so much as a state government that leaves the protection of property and the suppression of violence to private means. Sheriff Kinkead should have effectively guarded the oil properties with duly sworn deputies as soon as trouble started, or, if that was impossible, should have appealed for the National Guard, which should have been called out at once. A few months ago the state of New Jersey had a similar problem in the strike and riots at Roosevelt, and met it in the same ineffective way, coming to the front, however, to prosecute the unfortunate guards, several of whom were sentenced to imprisonment. How long will it be until all the states learn that it is better to prevent violence and preserve peace than to prosecute offenders?

The New China

REATER potentialities reside in the Chinese people than in any other people in the world. Japan gave the world an illustration of the amazing progress possible for an Eastern nation to make in a single generation after it had adopted Western standards. Although for centuries a more backward nation than Japan, when the extent of her territory and resources and population is considered, the possibilities of China's development are almost unlimited. China has the advantage of ushering in her era of modern development as a republic. The recent two months' tour of this country by the Honorary interpretative of a forward-looking China. The Honorable Secretary of the Commission is Mr. David Z. T. Yui, a graduate of Harvard University. Mr. Yui is the author of "Education and Democracy in China," an article upon published recently in the Chinese Recorder, which shows the sane and intelligent leadership upon which the new China depends for its future.

Citizenship, leadership and character are the three greatest needs of China to-day, argues Mr. Yui. "Give China," says he, "intelligent citizens, able leaders and moral character, and her democracy will be at once placed on the surest foundation." Education should train for

In Time of Peace Prepare for War By GENERAL U. S. GRANT

O maintain peace in the future it is necessary to be prepared for war. We should have a good navy and our sea-coast defences should be put in the finest possible condition. Neither of these costs much when it is considered where the money goes and what we get

in return. Money expended in a fine navy not only adds to our security and tends to prevent war in the future, but is a very material aid to our commerce with foreign nations in the meantime. spent upon seacoast defences is spent among our own people, and all goes back again among the people. The work accomplished, too, like that of the navy, gives us a feeling of security.

citizenship, but in the past Chinese education, which was nothing but drilling in the ancient classics, did not have this effect. The Republic accordingly has mapped out a modern system of education, beginning with the kindergarten and ending with the university, which will train the next generation in citizenship. Libraries and museums have been opened and evening classes started for adults. To reach those who are practically illiterate, six hundred picked characters have been selected, by the mastery of which the working people will be able to read certain books on hygiene, ethics, rules of conduct, social reforms, physical geography, letter-writing, etc., published especially for their benefit. To secure capable leaders, the most promising young people of both sexes are being sent to school in large numbers in Japan, Europe and America. Emphasizing character as the most fundamental need of

all, Mr. Yui says that intelligent citizens and able leaders, if they lack character, would be, to use a Chinese expression, "like tigers with wings added to them." Great credit is also given to Christian education in China in inculcating in the lives of students the highest moral principles and the strongest inspiration to live up to them. China has done much in the three short years in which she has been a republic. A glorious future awaits her if she holds fast to the ideals of an intelligent citizenship, capable leaders,

Abolish Compulsory Military Service

B EFORE the war is over England will undoubtedly have to face conscription. Nor will this be any disgrace to her, or any reflection upon the patriotism Volunteering to go to the front in this deadliest of wars is a question that is settled quite as much by one's family as by the volunteer himself. In a prolonged war with other nations, all of which have com-pulsory military service, it would be a good deal to expect ngland to match these great armies with volunteers. The suggestion has been made that for our protection the burden of compulsory military service may have to be laid upon the United States. But so opposed are the traditions of this country to such a step that it would be practically impossible to bring it about. In our relations with the great Dominion to the north of us, and with all the republics to the south, we have demonstrated that a large

standing army is not necessary.

The hope of all lovers of civilization is that this war will sult in the elimination of compulsory military service. The elimination of vast standing armies will remove one of the biggest factors in starting hostilities—the readiness to strike. Germany, with her ever-ready army, struck at once when she became persuaded that Russia had commenced to mobilize her vast, scattered army. As a few days are sufficient for the cooling off of personal passion, so the few months which would be necessary to raise an army of volunteers would give any nation time for the sober second thought that would insure peace. If the continental countries had possessed armies no larger than that of England, war would not now be waging in Europe. The necessary delay in beginning hostilities would have

given time for peaceful adjustment.

The Plain Truth

BRILLIANT! There is safety in mediocrity. Brilliant men and women are always carried away by their ambitions, for which they will sacrifice everything. A dray horse for a long pull and a race horse for a spurt. A plodder to solve problems and the venturesome to try their fortunes with fate. The statesmen whose names survive and whose achievements make splendid pages in recorded history were the careful, studious men of affairs—not the comets that shot across the sky, nor the skyrockets that leaped high into the air, leaving a trail of sparks and a stick that fell

HEADLESS! A curious controversy arose lately between the Boston (Mass.) Post and the postmaster of the Hub. The Post had had snapshots taken of women shoppers and had portraits without the heads. It offered \$5 to each of the originals who identified herself from her headless picture appearing in the paper. The post-office authorities claimed that this scheme was a lottery and unmailable. The Post filed a bill in equity seeking to prevent exclusion of the paper from the mails, asserting that it did not require any person to buy copies of the paper or to make any payment, and that identification was wholly optional with those concerned. We suppose so important a case must finally go up to the United States Supreme Court. But to the average citizen the *Post's* pictorial performance seems like a mere bit of harmless pleasantry, wholly unsuggestive of a lot-tery. Postal officials have frequently, through a process of strained reasoning, discovered mare's nests where nobody else could find them and publishers have suffered unnecessary annoyances

A GITATION! Striking facts and figures from official reports printed in Leslie's recently, showing the etc., and the inquiry whether this was responsible for the high cost of living, have provoked a communication from Mr. T. M. Gilmore, of Louisville, Ky., President of the National Model License League, in which he propounds the question whether we have overlooked the item of the high cost of agitation. Mr. Gilmore quotes a Prohibition leader as stating that the fight for prohibition in Ohio last year entailed an expenditure of \$153,000 and that \$250,000 will be available for that purpose this year. The anti-prohibitionists, Mr. Gilmore says, spent \$369,000 during the contest in the same State last year. Thus over half a million dollars was expended in only one commonwealth in an agitation which settled nothing. In the entire country prohibitionists are said to have paid out \$1,200,000 in pushing their cause and, of course, they had opponents all over the iand who also spent large sums. The public, Mr. Gilmore contends, has to pay this vast outlay, and he asks if the cost of living would not be greatly reduced by wiping out the cost of this agitation.

GAMBLING! Hysterical attacks on the Stock Exchange have been made on all manner of occasions. It is therefore, not surprising that even a delegate to the grave State Constitutional Convention at Albany, N. Y., should fall into the tearful habit. He complained that his partner gambled away his substance and then disappeared, presumably committing suicide. For that reason the delegate would like to curb and even close the Exchange. But his plan would not have so vast an effect for good as the delegate fondly imagines. It would not change human nature. A man with a disposition to gamble will gamble anywhere. If he does not go into Wall Street, there are plenty of places where he can play cards, if not in gambling resorts, then in private games. He will bet on horses, or baseball games, or the price of real estate, or that of some other property or commodity. If he wants to gamble he will gamble in other things than stocks, and he will gamble where there are no restrictions and no regulations and where if he gambles he is bound to lose. gate is in error also in assuming that stock investment and speculation are all a gamble. Only those who rush into the market ignorantly and rashly suffer loss. But this incident indicates the way in which our laws too often are made. They are founded on mere emotion and not on logic and fact. Constitution amending and law making should be proceeded with sensibly and judicially.

R AILROADS! One of the most frequent charges against the railroads is that they have been largely over-capitalized and that their troubles have been due to inability to earn dividends on watered stocks. This appears to have been one of the pretexts for the Interstate Commerce Commission's reluctance to grant advances in freight rates. President E. Pennington, of the Minneapolis, St. Paul and Sault Ste. Marie Railway Company, declares that the railroad systems of this country have a value of \$20,000,000,000, or twenty to twenty-five per cent more than their total net capitalization. "Taken as a more than their total net capitalization. "Taken as whole," Mr. Pennington says, "there is no water in them. When the original cost of construction, carried on often for improvements necessary to provide proper facilities for growing business are reckoned, it will be found that the railway systems cannot be duplicated for the amount of their present issues, there having been many expenditures for betterments which were not capitalized, as they properly might have been. In view of the amount invested in them and of present expenses, Mr. Pennington believes that the income of the American railroads should be increased at least \$300,000,000 a year. Mr. Pennington states the railroads' case with such detail that he carries conviction to any fair-minded reader. His statement is commended to the Interstate Commerce Commission.

The Trend of Public Opinion

By CHARLTON BATES STRAYER

Cool Reception to Last Note

ERMAN statesmen and editors who had the opportunity of reading the third American note in the original were said to have expressed keen appreciation and admiration of President

expressed keen appreciation and admirated wilson's literary style, but any other form of approval has yet to be noted in Germany. "The note," says Captain Persius, naval critic of the Berliner Tageblatt, "expresses a determination to rob us of the weapon to which we pin the greatest hopes in the war on England." Count von Reventlow says in the Tageszeitung that the note "breathes an almost hateful disregard of the standpoint of the German Government," and the Vossiche Zeitung characterizes it as being "not neutrality, but partisanship against Germany." Eugen Zimmerman, Director of the *Lokalanzeiger*, usually conservative in his views, says, "We must now prepare for very difficult negotiations; yes, even for our relations with America becoming much worse." Commenting on the phrase "deliberately unfriendly," which has aroused anger throughout Germany, he continues, "We beg to reserve to ourselves the privilege of determining against whom we are to be 'deliberately unfriendly." The end of parleying is indicated in the Kreuzzeitung's comment, "The pen has done its work; submarines now have the say." submarines now have the say.'

The note was so worded as not to require an immediate answer, and the Washington correspondent of the semiofficial Cologne Gazette has sent a wireless advising Germany not to answer the note as it would still further inflame feeling in America. The Vossiche Zeitung, in an apparently inspired editorial, announces that the American note will not be answered in the immediate future, and that the submarine war will be continued at high pressure. A Berlin dispatch indicates, however, that submarine commanders will be impressed with the advisability of avoiding complications with the United States and taking whatever steps they can to that end. It is said, too, that German statesmen are waiting to see whether our note to England will be as stiff in tone as that to Germany, and that this will have an important reflex action on the German-American situation. The Providence Journal quotes Capt. Boy-Ed, Naval Attache of the German Embassy in Washington, as saying that unless the United States sends a strong protest to England Germany "will not abbreviate its submarine warfare, nor make any reply whatever to the last note to Berlin."

Why Britain Seizes American Ships

THE. American against enforcement of the British Orders in Council as being destructive of our com-

merce with certain neutral nations in Europe has called forth a reply in two sections from the British government.

The latter's notes deal with the question of whether, in order to cut off all overseas trade with Germany, Britain has a right, under international law, to prevent importation into any neutral country of goods which may afterward be shipped to Germany. Britain has established a virtual (though not a proclaimed) long-distance blockade of the ports of Germany, Holland, Denmark and Norway on the North Sea, and of Sweden on the Arctic, but has not as yet blockaded the Baltic coast of the German Empire nor the coasts of the neutral lands abutting on the Baltic. Sweden, Norway and Denmark may trade freely with Germany on the Baltic side, and so may Holland on the landward side. In order to keep commodities from the United States, especially munitions of war, from reaching Germany through the four neutral countries named. Britain has seized and held for prize court disposal numerous vessels from the United States, not only those laden with contraband, but also those bearing cotton, provisions, Though the cargoes were billed to neutral ports, Britain claims that their ultimate destination was Ger-In corroboration of this, she quotes statistics showing that imports into these neutral countries increased amazingly above the normal after the outbreak of the war, the inference being that Germany was securing the surplus. The United States, however, contends that there can be no blockade of neutral ports and that there is no proof that the detained cargoes were bound for Germany. In justification of her course, Great Britain points to a decision of the United States Supreme Court, afterwards adopted by the International Commission of Arbitration in the famous Alabama case. The court justified the seizure of the ship Springbok carrying supplies, ultimately intended for the blockaded Southern Confederacy, while was en route to a neutral port in the West Indies. Britain claims that she is simply applying to new conditions a long-accepted principle of international law.

President Wilson and Secretary of State Lansing are carefully considering the British view and will undoubtedly make an adequate response

Fixing the Blame

THE listing and sinking of the steamer Eastland at her pier in Chicago, resulting in a great loss of life, has stirred the sympathy of the entire country. Local, State and Federal investigations were started immediately, and they should not be halted until responsibility is fixed and

punishment meted out. The Eastland was known as "the crank of the lakes." She had a reputation for listing, and yet it was the custom not to fill the water ballast tanks until the steamer left the river and reached the deeper waters of the lake. The coroner's inquest brought out the fact that Engineer Ericson, just before the tragedy, tried vainly for seventeen minutes to "trim ship" by letting

water into the shore side ballast tanks, a proceeding that ordinarily should have required but four or five minutes. The City Harbor Master, Adam F. Weckler, noticed the dangerous list of the Eastland and notified Captain Pederson that he would not let the vessel pass out into the lake until he had righted the vessel. The passengers might have escaped if warned when the listing was first noticed, but no warning was given. The coroner's jury has ordered six men-the general manager of the company that chartered the boat for the day, the general manager of the company owning the vessel, the captain and chief engineer of the Eastland and two Federal steamship inspectors— held to the State's grand jury on charges of manslaughter. Secretary of Commerce Redfield went at once to Chicago to institute an inquiry to fix the blame for the fearful disaster.

Haiti Presents
A Problem

HalTI is not so large as Mexico, but it is just as productive of trouble for the United States. July 27th a revolutionary outburst in Port-

au-Prince resulted in the massacre of 160 political suspects, including ex-President Zamor, the driving of President Vilbrun Guillaume from his palace to the French legation, the shooting of General Oscar, governor of Port-au-Prince, the dragging of the president from the legation by a mob and his death in the streets and the landing of United States marines from the cruiser Washington. Haiti has had three presidents in two years, and for some months Dr. Rosalvo Bobo has been running a revolution in the northern part of the island. It was the spread of this insurrection to the capital that brought such tragic results. This episode is particularly serious because of the violation of the French legation. France will undoubtedly demand reparation, and the United States, unless willing that she should exact it by force, must see that it is forth-coming. France will be the less placable in the matter because for some time past she has been trying to collect interest due her citizens on Haitian bonds. The French cruiser *Descartes* is in Haitian waters. Admiral Caperton command of the Washington, under instructions to take what measures he thinks necessary to suppress disorder and protect foreigners, had the situation well in hand within twenty-four hours. Recently Paul in hand within twenty-four hours. Recently Paul Fuller returned from Haiti and reported to President Wilson that he had been unable to arrange for a settlement of the black republic's financial difficulties. It is now probable that the marines will have to remain in charge of the capital until some form of government is re-established and a treaty negotiated that will allow the United States to administer the revenues of the country for the benefit of its foreign creditors. What reportation France will insist upon is creditors. What reparation France will insist upon is

Watching the Nation's Business

By THOMAS F. LOGAN, LESLIE'S WEEKLY Bureau, Washington, D. C.

Extra Session Now Probable

HILE no definite decision has yet been reached D yet been reached, President Wilson and his advisors are now seriously considering a plan where-

by Congress would be called into extra session in October. The President would like to give the Senate and House an early start on working out the problem of national defense. At the President's request, as announced ex-clusively in Leslie's two weeks ago, Secretary Daniels, of the Navy Department, and Secretary Garrison, of the War Department, are now preparing an elaborate program for an adequate army and navy, and this will be ready for submission to Congress before October. It is the President's desire, however, that if there should be an extra session it should be confined to the single problem of defense. It is recognized that the calling together of Congress, at a time of particular international strain, might defeat the ends of diplomacy. There are always some hot-heads ready to "spill the beans." If the President concludes that the next Congress can be held in check, and that the nation can be prepared quietly and without aggravating the situation, there is little doubt that the first of October will see the two bodies in session, whatever fluctuations of opinion there may be in official circles in the meantime. LIKE Disraeli, James Hamilton Lewis, now Senator from Illinois.

Evolution of

Senator Lewis once accentuated his rare gifts of oratory, perception and intelligence by various oddities of costume. No longer, however, does anyone in Washington pay any attention to Senator Lewis's attire. It is recognized now that Senator Lewis is the ablest man on the Democratic side of the Senate. He is the actual, if not the titular, leader of his party in that branch of Congress. It was inevitable that a man who, born in Virginia, was elected Congressman at large from Washington State, and later sent to the United States Senate from Illinois, should be recognized as no mere accident of politics. A great deal of nonsense has been written about James Hamilton Lewis and Leslie's is glad to crystallize Washington's more complete realization of Senator Lewis into words. It is no cause for surprise that there is strong pressure to have Senator Lewis become a candidate for the Democratic nomination for Vice President. He has the knack of sensing public sentiment, a knack which not all of President Wilson's advisors have been fortunate enough to possess. He would probably be invaluable to President Wilson as a running mate

Incomplete Legislation

 $B^{\mathrm{Y}}_{\mathrm{tween}}$ making public correspondence between himself and the managers of the steamship line which owns the ill-fated Eastland, Secretary Redfield, of the

Department of Commerce, disingenuously tried to make it appear that the opposition of this company to the seaan's bill had some connection with the disaster on the Chicago river. Faults in construction of the vessel and lax inspection, of course, were the real causes. dent did not even have a remote relation to the seaman's The trouble with the seaman's bill is that it makes the water-shipping business wholly unprofitable. Business can't continue without a profit. If the law is to be kept upon the statute books, it should be bulwarked with a law that would protect the high standards which it raises. As it stands the law is incomplete because it will be impossible, under its provisions, to continue the operation of ships.

A Bond Issue Seems Certain ENTIRELY aside from the enormous expenditures that will be made necessary by any adequate program of military defense, ordinary expenditures of the government are exceeding receipts to such an extent that a large bond issue is in sight. Since the beginning of the new fiscal year, expenditures have exceeded receipts at the rate of nearly three quarters of a million dollars daily. Sugar goes on the free list May 1, 1916, with an unofficially estimated loss of about \$50,000,000 to the customs revenues for May and June of that year. The war emergency tax ends by limitation December 1, with an estimated loss of \$15,000,000 revenue for the balance of the fiscal year. It is not quite clear what excuse can be offered for re-enacting it, especially as the Administration has been contending that the European war has benefitted the United States. Owing to the fact that more than 60 per cent. of all imports are coming in free, the revenues from the tariff have been amazingly low. Secretary McAdoo, of the Treasury Department, has been postponing the preparation of recommendations

to Congress on this subject until he has more time to watch the income of the Treasury and make comparisons based on the returns for last year.

Law Governing Leelanaw Case

WHEN it was first learned in Washington that the *Leelanaw* had been sunk by a torpedo, it was feared that this was Germany's

answer to the latest American note. It is now realized, however, that the case is in the same category as the William P. Frye, about which there is an honest difference of opinion and concerning which the German and American governments are engaged in a discussion. In the *Frye* case it was claimed that the cargo was consigned to the general market, not destined immediately to the armed forces of the belligeners country. The United forces of the belligerent country. The United States took the position that if this were the case, the cargo properly could be destroyed, but not the vessel. The procedure, according to American and British precedents, would have been to take the vessel and cargo into a German port, unload and condemn the cargo, and turn the vessel loose. It being impossible in existing conditions of war to do this, the German commander sank the vessel, but, in doing so, he obligated his Government to pay for the vessel. The treaty of 1828 has been invoked by this Government in connection with the *Frye* case; it is equally applicable to that of the *Leelanaw*. Article XII of this treaty reaffirms articles of previous treaties, and in effect declares that, if either of the contracting parties be at war with a third party, the rule of contraband shall not be enforced so as to cause loss to individuals. A vessel of one of the contracting nationalities, carrying contraand to the enemy of the other party, may be held up and the cargo detained, but not confiscated or destroyed The owners of the cargo are even to be compensated for losses they may suffer by reason of the detention; and if circumstances render seizure or destruction necessary, the owners are to be compensated. In the Frye case it is claimed that this treaty was violated; and the Leelanaw case amounts to an exactly similar violation. There is little doubt in the minds of administration officials that the treaty will compel Germany to pay for the vessels and perhaps for the cargoes, although Germany may seek prize court decisions in both cases.

Life in the Kaiser's Barracks

By FRITZ ARNO WAGNER, Special Correspondent for Leslie's with the German Army



CLEANING UP AUSTRIAN SOLDIERS AFTER A HARD CAMPAIGN
Vigorous measures are necessary to restore the sanitary condition of troops who have been on
a long tour of duty in the trenches.

PORTABLE DISINFECTING
APPARATUS
othing must be thoroughly fumigated destroy insects. This apparatus is united on wheels, to be easily movel.

VERY morning after we begin our exercises on the caserne drill ground, five Russian and two French prisoners of war, under guard, appear to clean the buildings and yards. It is not very hard work, but we recruits are glad that it is done for us because, otherwise, we would have to do it in the morning before our exercises begin or during our limited recreation time. All my comrades, as well as myself, like those prisoners, even though they are our enemies. They are but individuals who have no responsibility for the national enmities of Europe, and at dinner time nearly every one of us gives them something from our rations, even though it is forbidden to us to do so. Seeing them every day and talking with them as we pass by, already slight signs of comradeship have developed. Frequently they watch us at our drill and one day when we were being taught to aim our rifles, I pointed mine at a Russian who had just come along. "Keine angst" (not afraid) he said and smiled.

(not afraid) he said and smiled.
Several of the Russian prisoners speak German fairly well. The two Frenchmen ignore that hated language. The Frenchmen are still boys. One of them is a child of the Parisian boulevards. Before the war he sold Paris

Sport and often, as he has told me, had acted as guide to Americans. Consequently he speaks a little English. He deplores the war, although he takes his imprisonment in a philosophical spirit and he never shows any animosity against us. He and I chat together freely. "You are not the German government and I am not the French government," he says, "but simply two individuals of two different nations. Why should we not talk pleasantly together?" and I think there is much truth in his words. If everybody would think now, and when the war is over, in the same way diplomatic relations between nations would be less complicated. The other Frenchman is "du Midi" from the neighborhood of Marseilles. He is the antithesis of his comrade. He is embittered by his fate and misses so much his sunny southern France that he presents a very melancholy appearance. "It is better to be dead than to be a prisoner," in his opinion, and as I study his face I understand perfectly how much he is depressed.

The Russians take things as they are. They are true fatalists. I have never been able to get any of them to

anderstand perfectly how much he is depressed.

The Russians take things as they are. They are true fatalists. I have never been able to get any of them to tell me anything about their experiences or where they were made prisoners or what fighting they have seen. All that they will say is that they have never killed any Germans. Russian prisoners are famous for being very dirty, at least when they reach our detention camps. The five who help to clean our caserne are, I am glad to say, very clean indeed. Their uniforms have been repaired, their clothing freshly laundered and the men themselves have been thoroughly bathed and have had their hair cut like that of the German soldiers. One morning I asked one

of them whom we call Ivan—because his terrifying appearance suggests that he might be another "Ivan, the Terrible"— whether he was always clean while in the Russian army. "At the beginning, yes," he replied, "but later to be dirty became our second nature." Undoubtedly it was impossible for him and his comrades to keep in good condition throughout a hard campaign. "When we were made prisoners," Ivan continued, "we went through a thorough cleaning

from being a pleasant one. While we were enjoying coffee, prepared in the camp kitchen by Russians, who are very clever cooks, the lieutenant chatted with me about the work of sanitation. "Among the many enemies we have in this war," he said, "belongs the louse. At the beginning we underestimated the danger of this insect. The Russians brought it into Germany and in triumph it made its way across the country, appearing in Flanders, Lille, and along the Oise and the Aisne. At the beginning we did not know how dangerous this pest is, but later we discovered that it served as a medium of transmission for the deadly typhus fever. While adequate experiments have not been made, we have demonstrated that perfectly healthy monkeys may be inoculated by means of insects and after a fortnight develop distinct symptoms of typhus. When the war is over our scientists will make thorough experiments and we will then learn more on this subject."

A few days later I made another visit to the camp and saw a convoy of 250 Russians who had arrived during the morning go through the cleaning process. Their uniforms were excessively dirty and many of the men had been sick with typhus. About 150 of them were marched into a big hall where each one made a bundle of his clothing which was taken into another room for disinfection. There the clothing was piled in a kind of oven in which was burned sulphur and phosphorus and the clothes were exposed to the fumes for about five hours, which would thoroughly disinfect them. In the meantime the men

five hours, which would thoroughly disinfect them. In the meantime the men were sent to the bat rooms where soap and hot water were used in abundance. Then they were placed on steps which were arranged in the form of a pyramid from five to six metres high. Water was dropped from the ceiling onto hot metal which speedily changed it into vapor, and the men were required to remain in this steam bath for about a half hour. Their heads were thoroughly disinfected and after they were given a cold shower they were dressed in clean clothes and gathered in a big hall where they rested until their uniforms were disinfected and restored to them. In response to my inquiries several replied that they felt "sehr gut," after which they left the hall smiling in anticipation of a good dinner. Perhaps they were not so sorry, after all, to be transferred from the trenches to the comforts of a German detention camp. Most of them do not know what they are fighting for and have little enthusiasm for the work.



DISINFECTION PLANT
AT CROSSEN
It was here that Mr. Wagner saw the clothing of 150 men fumigated at one time.

and I am glad that all those little animals are gone." He then told me of the process through which he had been transformed in his camp, which was scarcely one mile from ours. I was curious to know how the prisoners are cleaned and disinfected and converted into proper human beings, so one afternoon I secured permission to visit the Russian camp in Crossen, where my regiment is stationed. Thi. camp was one of the first erected and served for a long time as a model.

The first lieutenant in command of the camp had the kindness to tell me of his experience in cleaning up about 8,000 prisoners. The job, he told me, was far



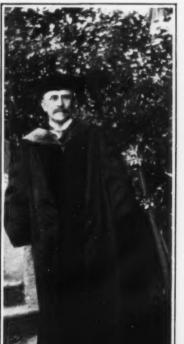
RUSSIAN PRISONERS JUST AS CAPTURED
They usually require vigorous attention from the sanitary corps

People Talked About



NAVY AND ARMY MIXED

Djemal Pasha, Turkish Minister of Marine (second from the right), was made commander of the Eighth Army corps, which was charged with the operations against Egypt. His campaign was not successful. He is shown with the foreign consuls at Jerusalem.



AMBASSADOR RE-CEIVED A DEGREE

Henry Morgenthau, American Ambassdor to Turkey, on the occasion of his receiving the degree of Doctor of Laws from Constantinople College, at the annual commencement June 11th. Dr. Morgenthau has had a very difficult position since Turkey entered the war, but has filled it with the greatest success. The college that honored him is an American institution.



THREE FAMOUS TRAINERS

"Pooch" Donovan, of Harvard, Keene Pitzpatrick, of Princeton, and Johnny Mack, of Yale, who will shortly be whipping the University football teams into shape, have spent the summer chumming together along the shores of Massachusetts, where they have sailed and fished until they are burned as brown as Indians.





American relatives of Ymelda Juliewna, one of the most famous of Russia's younger dancers, recently received a letter from her, saying that she is detained in Munich, Germany, where she was studying music at the beginning of the war. She is suffering no discourtesy and recently took part in a benefit for the Red Cross, but was obliged to appear on the program as Fraulein Ymelda, since the committee objected to her Russian family name. Her mother was an Austrian, so her sympathies in the war are neutral. This portrait of her was painted by Gino Parin.



AN INDIAN SUFFRAGIST

Mrs. Zippala Nini Allen, a full-blood Sioux, was the representative of Hanford, Ore., at the recent Federal Suffrage Association meeting held at San Francisco. As a baby she was found in the arms of her dead mother on the battlefield of Wounded Knee,

Following Armies With the Camera



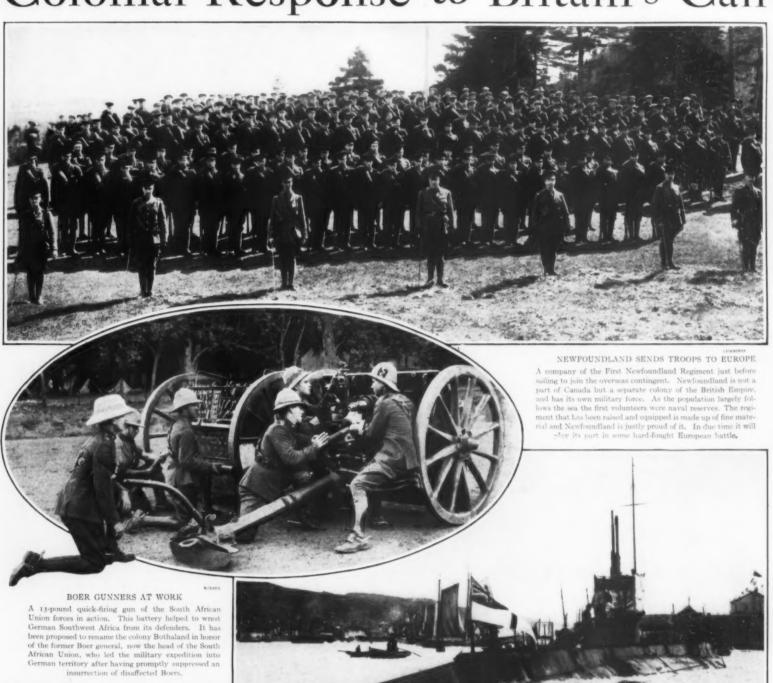
THE EFFECTS OF DEADLY GASES

The Germans were The Germans were prompt to equip themselves with protectors against the poisonous gases which they were the first to employ in warfare. Sometimes a shift of wind brought the dealty cloud back upon them. The men we ar respirators and are equipped with oxygen tanks to revive those who have been overcome.



The Photographic Service of the French Army supplies this picture of how men are carel for in the first line when wounded. It was taken in Alsace-Lorraine, where the French occupy German firing on the enemy from the protection of trenches.

Colonial Response to Britain's Call





CANADIAN BATTALION THAT WAS ALMOST ANNIHILATED IN FLANDERS

The First Battalion, C. E. F., recruited largely in Western Ontario, and photographed shortly before it left for England. This battalion suffered terrible casualties in the fighting around Ypres, and it is reported that few of the original force

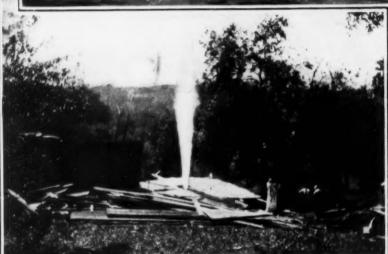
survived. The depleted ranks have now been filled from the reserves. Canada is reported to have about 80,000 men overseas and is recruiting, equipping and training more, at the rate of 0,000 a month.

A CANADIAN SUBMARINE

This craft was photographed in the harbor of St. John's, Newfoundland, and is of particular interest because it is supposed to be one of the undersea boats manufactured in parts in the United States and assembled in Canada. Early in the war considerable comment was made on the allegel fact that submarines were being manufactured here and shipped to Canada in sections. Much mystery surrounds the Canadian submarine activities, but it is established that several have been completed in Canadianshipyards. The vast stretches of uninhabited Canadian shore are being patrolled to prevent the Germans from establishing submarine bases, from which to destroyships carrying American products to the Allies.

Pictorial Digest of the World's Ne





GIGANTIC PENNSYLVANIA GAS WELL WASTES \$11,000 DAILY

GIGANTIC PENNSYLVANIA GAS WELL WASTES \$11,000 DAILY

A view of the wonderful strike on the Spiegel farm near McKeesport, Pa., which blew the rigging
away and could not be brought under control for a week. It is estimated that the well gave off
75,000,000 cubic feet of gas a day, worth, at the prevailing price, \$11,000. After a week of effort the
well was capped and the flow of gas turned into the mains, but it so increased the pressure that
parts of the system could not be used until additional appliances for regulation were installed.
During the week that the well was uncontrolled the roar of the escaping gas made conversation
impossible for a quarter of a mile around, and all lights and fires had to be extinguished for three
quarters of a mile in every direction. Neighboring farmers had to forego smoking and eat cold
food. Only such automobiles as used electric lights were allowed to approach the well. It had been
thought that the gas field in the vicinity of McKeesport was almost exhausted. This well will be
a boon to the Pittsburgh district where natural gas was becoming scarce.

NIGHT ATTACK ON DARDANELLES

A spirited sketch of a bombardment of the Turkish positions, which have proved of formidable strength. While the British and official reports continue to claim progress in the reduction of the de-fenses of Constantinople the news dispatches do not indicate that the Allies are making much headway. It is evident that the task was under-taken with inadequate forces and its success seems distant. The Australian and New Zealand contingents with the British expedi-tion have especially dis-tinguished themselves in the bloody fighting in which more than 50,000 of the British troops have fallen



COSSACKS AND AUSTRIANS IN BATTLE
This drawing, by J. Wladimiroff, shows a fight between Russians and Austrians for the possession of a small village in Galicia. The Austrians are at a disadvantage because the town has been set on fire by the Russian artillery and they are menaced by flames in the rear and Cossacks in front. The struggle for Poland and Galicia is at an end. The German have completely defeated their opponents on the Eastern front and have possession of all of Poland and have restored Galicia to the Austrians. It is expected that the victors will probability a Polish kingdom, hoping thereby to gain the support of the to the Austrians. It is expected that the victors win pre-a Polish kingdom, hoping thereby to tain the support of Poles, who are ambitious to resume their national exists. The Russian armies are, at this writing, endeavoring to a draw intact beyond the river Bug, which is strongly for! The Germans are pressing them hard, and the extent of German victory cannot be estimated so long as the Rus-are still in retreat. are still in retreat.



FIRST WARSHIPS TO PASS THROUGH THE PANAMA CANAL

These were, very properly, American ships. The Missouri is shown passing Gold Hill, while dredges were at work removing the latest slide, which for a time threatened to block the passage of the ships, which were on their way to San Francisco. Those that passed through safely were, in addition to the Missouri, the Ohio and Wisconsin. They carried the midshipmen from Annapolis on their practice cruise.



FRONT
German reservists, after a period of training, leaving for the front. They are accompanied as far as the railway station by relatives, most of whom are women. Parcels of delicacies, cigars and other presents showered upon them are carried by the soldiers, who are mostly young men, and who certainly appear to be in the best of spirits.



PENNSYLVANIA'S GUARD IN ANNUAL ENCAMPMENT
Adjutant General T. J. Stewart, Governor Brumbaugh and Major General
C. B. Dougherty reviewing the Fourth Brigade N. G. P., at Mt. Gretna
camp which was held in July. Additional interest was lent, this year, to

PENNSYLVANIA'S GUARD IN ANNUAL ENCAMPMENT
the annual periods of training
by the threat of war that har
very successful encampment.

ANNUAL ENCAMPMENT
the annual periods of training of the National Guards of the various States
by the threat of war that hangs over this country. Pennyslvania had a
very successful encampment at Mt. Gretna, and the guard did itself credit.



WHERE DEATH CLAIMS HIS VICTIMS IN MYRIADS

DEADN FOR THE SERENT, LOS ON CONTRIBUTES THE N. V. MERALD ...

A charge on an intrenched position, as depicted by an artist who has been at the front in France. The defenders are British troops, who have been shelled until their wire entanglements have been destroyed, and the Germans, who have advanced under the cover of a terrific artillery fire, are just breaking into

the "double" for the last rush. Rifles and machine guns are turned on them and great masses of men melt away before the terrible hail of bullets. Fighting of this kind is being carried on along a front 300 miles long without important gains to either side.

Peace Prophets Name October First

By MARTIN MARSHALL



HEN do you think the war will be over? That is the first question put to the man just back from Europe. The answers are as varying as the question is unvarying. Two men with unusual facilities for knowing what is going on have fixed the date as October 1st, 1915. But their reasons are as opposite as day and night. The first to express himself is the correspondent of an American newspaper who returned to this country after many months in Berlin. He has thoroughly imbibed the German view. He said:

"The war should end about October 1st, next. Germany has Russia paralyzed now. A few more blows and she will be incapable of mak-ing trouble for months to come. She may make an armistice, but even if she does not she can be held back by a comparatively small force. That will release von Hindenberg and 2,000,000 veteran soldiers for a blow at the French. Certainly the Germans will go through the Allies' lines and gain the French channel ports.
That will cut France and Great Britain apart. France may be willing to make a separate peace, but whether she does or not Great Britain will be so severely menaced that she will be ready to quit. Then you will see Great Britain and Germany dictating terms of peace to the rest of the

"Is that what the Kaiser had in mind when he said that the war would end in October?"

"The Kaiser never said such a thing. But that is what official Germany expects. Germany's enemies may as well recognize, once for all, that they can neither defeat her by force of arms nor starve her into submission. She is unbeaten and unbeatable. Great Britain is still unbeaten. The two should get together and end the war.

The other man is also an American, who has been in Italy, France, Germany, Austria and Great Britain since the beginning of the war. He said;

"Fighting will end before the beginning of October. Austria is on the verge of collapse. appeal has been made to the Pope to in-tervene in her behalf. The Italian government has been approached, and the Vatican has sent representations to about a truce. The plan In a few weeks Italy will have conterritory she demanded. The Allies will have taken Constantinople. Treaties providing for the entrance of Greece, Bulgaria and Rumania into the war on the side of the Allies are



RUSSIANS RETREATING BEFORE THE GERMANS When the tide turned the Russian retreat was rapid, especially in Galicia but there was no loss of morale. The ability of the Russians whold together in the face of repeated disasters is widely commented on.

already signed. Every effort is being made to bring Holland into the arrangement. The Allies hope that increasing friction between the United States and Germany will make us, morally at least, an ally of the entente pow-When the proper time has arrived the Balkans will declare war, and Germany will ask for a truce. The Allies will secretly ask that the Hohenzollerns abdicate, and Emperor William will offer himself as a sacrifice on the altar of peace. His dynasty will be followed by a German republic which will include the Germanic part ENTRY INTO THE CAPTURED CITY OF

Austrian and Bavarian troops marching into the capital of Galicia after the Russians had withdrawn. Russia held the city for about six months. Austria was unable to withstand the Russians until Germany came to her assistance.

of Austria. The rest of that empire will be distributed as nearly as possible along racial lines.

How is the consent of Germany to be gained to such an arrangement?'

"Germany already realizes that she cannot win. She knows that in a contest of endurance the Allies have the odds all their favor. To go on with the war in their favor. would gain her nothing and she cannot afford to pursue an empty victory, even if it could be won. When approached through neutral channels she will be ready enough to listen to any reasonable terms, especially when several of the neutral nations are arrayed against her."

These guesses are as good as anybody else's. They are offered for what they are worth. Coming, as they do, from two wholly dissimilar sources, it is curious to note that both propose to make the weak pay the bills for the stronger. In the former Belgium, France and Russia and Serbia must bear the burden of the peace settlement. In the latter Austria and Turkey are chosen for the

October 1st is only seven weeks away. Events will before the declaration of war by Austria against Russia, would have predicted a world war? The war may end as suddenly as it began, even though all the nations involved protest that it must continue until they have

been completely victorious. All are facing 'ultimate bankruptcy and none have any possibility of gaining

FRENCH COLONIAL TROOPS IN CAMP IN EGYPT

Dardanelles expedition really has its base at Alexandria, pt. and it was there that the French troops were landed for and preparation for the attack upon the Turks. The

Dardanelles campaign has not been successful as yet, Premier Asquith recently announced in the British Parlia that it was progressing steadily toward a victorious conclu

as much as they have already lost. Germany is probably the most anxious for peace because she has the advantage now and cannot reasonably hope to be in any better position in the future. With Russian Poland in her pos-session, with her hands free to join with Austria in overwhelming Serbia, with her grip firmly established on Belgium and almost one-fifth of France and with her lines like walls of steel she is in a position to expect favorable terms. She is the more likely to be reasonable, too, be-cause while Great Britain's fleet commands the seas she cannot possibly achieve a complete victory.

Costly Mistakes Made by Engineers



ot all the professional mistakes to made by doctors and lawyers, metimes the engineers go wrong, o, as for instance in the construction, more than 25 years ago of the filburn Reservoir of the Brooklyn ity Water Works. This reservoir located at Rockville Center, Long land, and was recently sold at action to R. D. West for \$42,500. comprises about 66 acres of land, he cost of the land and the reservir was about \$1,300,000—and the servoir would not hold water and uid not be made to. One expert

as found that owing to the elevation on which the standpipe is located hove the water up to it fast enough to keep the pipe filled. It looks as if the \$50,000 investment would be a loss.

In Defense of Secretary Blaine

EDITOR'S NOTE: The following letter has been received from James G. Blaine, son of the late Secretary of State, with a request that it be published in justice to his father's memory, which he feels was, in a measure, aspersed by certain statements made in a very able article in Leslie's by Former Senator Chauncey M. Depew. This courtesy is gladly extended to Mr. Blaine, but with the understanding that the statements and sentiments are his, and not necessarily shared by Leslie's.

IN Leslie's of July 1st, Ex-Senator which Mr. Depew refers they had become chauncey M. Depew fathers an article captioned "Has Bryan Stepped into Obvion?" in which among other things Mr.

Depew says:
"The second resignation was that of James G. Blaine from the cabinet of President Harrison. I was intimate with Mr. Blaine and very fond of him. Though he was at the head of Mr. Harrison's cabinet, he permitted himself to be put forward in the Barablian National Consension. Convention the Republican National the Republican National Convention as a candidate against his chief. Mr. Blaine was at the time a very sick man. The sunstroke which nearly ended his life some years before had created mental conditions which at times impaired his sagacity and will power. Mr. Harrison had asked me to be his convention and floor manager at Minneapolis, where the convention met. I called upon Blaine, told him the President's request, and said to him: "My friendship with you is such that I will not take this place or assume this responsibility without your consent." He said, "You have my entire approval. Under no circumstances will I be a candidate; my health is such I could not survive the campaign.' Of course, he resigned immediately after Mr. Harrison's renomination and died only at this late day to become known in a few months. Mr. Harrison offered through, and to be known only by a man me his place which I felt compelled to whose personal relations were as remote decline.

This reflection, cast for the first time, on the mental balance of a man of Mr. Blaine's intellectual and political prominence more than 22 years after his death, is so incredible that were Senator Depew not who he is and has been, it would not merit either comment has been, it would not merit either comment or contradiction. But since Mr. Depew is who he is and has been and also because his statement might be given credence by men to whom Mr. Blaine is but a shadowy memory and whose knowledge of the times of which Mr. Depew speaks may not be accurate or intimate, the writer because the accurate or intimate, the writer has been accurate or intimate, the writer because the accurate or intimate, the writer has been accurate or intimate, the writer has been accurate or intimate, the writer has been as though Mr. Depew's memory might be open to question as well for he repeats in detail a conversation held more than 23 years ago. Senator bespeaks the courtesy of a place in your Depew's memory of this talk seems to be columns and appeals to Leslie's well singularly exact, and yet in the next parknown sense of fair play, as Mr. Blaine agraph in his article to that in which he can no longer enter the lists in his own refers to it, he states: "Of course, he (Mr.

and Mr. Depew could never have been accurately described as intimate. Cordial his resignation as Secretary of State on enough at one time perhaps, during Mr. June 4, 1892. President Harrison was re-Blaine's later years those relations became nominated on June 10, 1892. increasingly strained until at the time to

The sunstroke spoken of occurred in the early summer of 1876, almost seventeen years before Mr. Blaine's death. During those 17 years Mr. Blaine was for almost five years Senator from Maine; twice Sec-retary of State of the United States; the nominee of the Republican party President; and took an active and leading part in every political campaign. He, during this period, contributed numerous articles to the newspapers and magazines and prepared and published his books en-titled "Twenty Years of Congress," and "Political Discussions." He also founded the Pan-American Union and it was due to his efforts alone that "Reciprocity" was incorporated in and made a part of the

McKinley Tariff Bill.
Throughout these seventeen years Mr. Blaine was constantly in the public eye and his every move subjected to newspaper sur-veillance and searching comment and veillance and searching comment and criticism. That Mr. Blaine throughout this period could have been mentally unbalanced the slightest degree and the fact remain hidden from his family, from his "intimate" friends and from the general public and and whose personal contact with Mr. Blaine as slight, as were those of Senator Depew, is preposterous, and as little deserving of acceptance as was Senator La Follette's assurance that Mr. Blaine's eyes were "flashing black" although his Creator had painted them hazel brown.

Blaine) resigned immediately after Mr. The relations existing between Mr. Blaine Harrison's renomination." Mr. Blaine resid Mr. Depew could never have been acsigned and President Harrison accepted



Think of Having Them Served by the Bowlful

Try tasting one grain of Puffed Wheat by itself. Or Puffed Rice. It's like a confection-a flaky, fascinating tit-bit with a toasted almond flavor.

You think of such dainties as rarities. But Puffed Grains are served morning, noon and night-in a dozen ways-as foods. And they form the greatest whole-grain foods which anybody knows.

The Bedtime Bowl

These are more than morning cereals.

Millions of bowls are served in milk instead of bread or crackers. They form toasted whole-grain bubbles, crisp and flimsy, four times as porous as bread.

This is the favorite beatime dish. Here every food cell is exploded by steam so it easily digests. That was never done before in a cereal.

Playtime Tit-Bits

Boys carry Puffed Grains at play. They are better to taste, and better for boys, than most between-meal goodies. Girls use them in candy making. They are better than nut meats, because they are porous.

Think of serving such dainties, plus cream and sugar, to start the morning meal. Why do homes with children ever go without





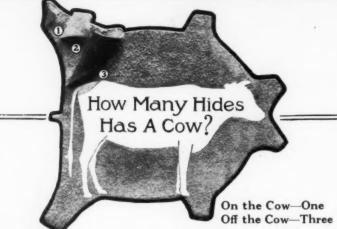
These grains are puffed by Prof. Anderson's process-by being shot from guns. First they are toasted in a fearful heat which turns all the moisture to steam. Then the steam is exploded. Every separate food cell is blasted to pieces. Thus the whole grain-every element of it-is fitted for easy digestion. No other process known can break up all these food cells.

In every way these are ideal foods.

The Quaker Oats Company

Sole Makers





But-while practically 90% of all cowhides are split there can be only one top sheet of grain leather. The under layers are merely splits coated to look like the real article and sold as genuine leather but they give neither its wear nor service.

Protect yourself! When you purchase upholstery insist upon genuine hand or machine buffed leather. If you can't get it, don't take split leather. Demand-

The Ideal Upholstery Material



Guaranteed Superior to Coated Splits

Fabrikoid looks and feels like the best leather. It is water, dust and grease proof. Furthermore it is guaranteed for one year and back of this guarantee stands the century-old Du Pont reputation for integrity of purbose, superiority of product and financial responsibility.

Motor Quality Fabrikoid made especially for high grade motor car, carriage and buggy upholstery is being used on thousands

of this year's cars. Choose a "Fabrikoid" auto.

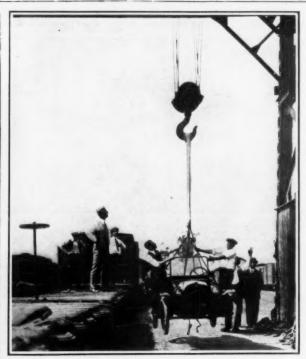
Craftsman Quality Fabrikoid for furniture upholstery and home decorations is being used by some of the most exclusive furniture manufacturers and upholsterers in the country

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Write for booklets and free samples

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THE STRENGTH

A total weight of 1540 pounds supported by a single inner tube. The hoist was lifted when the tube had been attached instead of tackle, and after stretching a goodly ily lifted the car and two men clear of the ground.

Column Motorists'

Motor Department

Conducted by H. W. SLAUSON, M. E.

Readers desiring information about motor cars, trucks, delivery wagons, motorcycles, motor boats, accessories or State laws, can obtain it by writing to the Motor Department, Leslie's Weekly, 225 Fifth Avenue, New York City. We answer inquiries free of charge.

"SERVICE"-WHAT IT SHOULD AND SHOULD NOT BE

reputable company goes an indefinable, abstract quality known among the trade generally as "Service." We say that this is an indefinable quality because of the widely varying definitions given it by the three classes of persons whom it most concerns-the manufacturer, the dealer, and the purchaser.

Service" is indeed a flexible word; it may range from the mere three months' or a year's guarantee on the part of the manufacturer to make good by replacement any part found to be defective in material or workmanship, to the view held by too many purchasers, which claims that service con-sists in the absolute promise on the part of the dealer to keep the car running under any and all conditions—entirely free of

Between these two views of what service should be, the dealer must choose his own course, always bearing in mind that his competitor may be offering enough more of "free service" to make the rival car sold at what practically amounts to a cut price. The average reputable manufacturer, however, imposes a certain standard service policy on all of his dealers. This consists, in its essentials, in requiring the dealer to keep on hand a certain supply of the spare parts most liable to be needed by owners of that particular car, and in making the dealer feel that he is the duly appointed representative of the factory in that territory whose duty it is to act as go-between for purchaser and manufacturer.

Every car which leaves the factory of a reputable manufacturer is supposedly in perfect condition. But these adjustments, which are correct for the first hundred miles or so, may need to be changed after the machine is "worked in." In this case the dealer should be willing to make such adjustments for the purchaser without charge, provided the latter is so inexperienced that he cannot attend to this himself. Furthermore, the dealer should be ready and willing to accept for return to the factory such parts of the car as have been found to be defective in material or workmanship during the life of the manufacturer's guarantee. capacity he acts as the agent of the manufacturer, and it may be upon his judgment that the decision of the factory will rest as damaged through an inherent defect, or through carelessness on the part of the owner should expect either manufacturer or dealer to make the replacement without charge.

But there is a certain class of automobile buyers in this country who feel that, because they have favored a certain dealer and a certain company with their patronage, all connected with the organization are in duty

WITH every high-grade car made by a bound to replace bearings if they have been burned out through lack of oil, to repair radiators damaged in collision, and, in short, to keep the car in perfect condition, regardless of the fact that the owner's negligence forms the sole cause of its failure to prove satisfactory. It is the endeavor on the part of the dealer to satisfy this type of purchaser that constitutes one of the greatest dangers to the retail end of the automobile industry.

The manufacturer is confronted with the danger of too much free service on the part of his retailers, which will eventually result in the bankruptcy of his best dealers; or in the lack of a fair and proper amount of service, which will result in a lack of prestige in territories in which this situation is most

pronounced.
"Service" is a word much used and abused by manufacturers and dealers. Enthusiastic salesmen are wont to promise more service than the companies that they represent could in all fairness afford to give. But the manufacturer of the modern car is really morally required to give but very little free service. The service that he and his dealers render should represent a legitimate charge, always bearing in mind, of course, the exceptions which might be included under the manufacturer's guarantee. But service is as much the ability to make repairs and replacements as it is the free disposition of valuable time on the car. We hear much of service stations of the large automobile companies being built in the leading cities of the country. The pur-chaser of the car in a small town feels that his brother in the large city has the advan-tage in his accessibility to one of these large service stations, but, contrary to the popular impression, most of these service stations are self-supporting. There is but little free service rendered there. They are merely large garage and repair shops run in connection with the dealer controlling that territory. Their work is specialized and is generally restricted to repairs on that particular make of car. Work is charged for at usual rates, but it is naturally expected that it will be more efficiently performed where each mechanic is thoroughly familiar with the construction of the car made by the manufacturer maintaining these service sta-

tions purchaser of to whether the part in question has become damaged through an inherent defect, or receive equally efficient free service in so far as that relates to adjustment of the car and In the latter case no fair-minded the offering of expert advice as to its care and operation. Any service other than this he should expect to pay for, whether the work be done in a large service station of a distributing center, or in a local garageproviding, of course, that the car lives up to

The indefinite status of "Service" has led (Continued on page 161)

Motorists' Column

some manufacturers to attempt to standardize it in various ways. Some issue coupon books, good for a definite number of hours of work on the car at any one of the service stations located throughout the country. The purchaser may use the mechanic's time thus given him in any way that he sees fit. If he desires his valves to be ground and the carbon to be removed during the life of this coupon book, he may apply his allotment in this manner. In the case of some manufac-turers, this maximum number of hours of free service replaces the ordinary guarantee, and leaves no opportunity for dissension and quibbling on the part of the purchaser and dealer. When the purchaser, of his own volition, has consumed all of the coupons, he understands that he is financially responsible for any other work done on the car. Other forms of coupon books are issued in addition to the guarantee of the manufac-turer covering the replacement of parts found defective within a specified time.

There is only one common ground on which manufacturer, dealer and purchaser can meet in a discussion of service, and that is the courteous willingness of the first two to make the last-named a satisfied customer within reasonable limits. Willingness to ad-just a carburetor, courtesy in offering advice as to the cleaning of the motor, and a com-plete knowledge of the car and its requirements on the part of the dealer, form a more perfect service combination than can the largest and best-equipped service station in the hands of a dealer whose motto is "The Customer Is Never Right."

Questions of General Interest

Headlight Laws

:: "Are any states enacting laws regulating ity of headlights in cities or on countr

Several states will doubtless take up this matter when the legislatures are convened. New Jersey has already done so, and we find that no motor vehicle can be driven at night if it is provided with a means for increasing the intensity of the headlights from the dashboard above a certain amount, or of enabling them to project more than 4½ feet from the ground. Certain types of dimmers and lenses, which cannot be controlled from the driver's seat, have passed inspection by the license com-missioner, and such can be used on cars in New Jersey without difficulty.

How Tire Troubles Are Discovered

H. J. T.: "I understand there are many different kinds of tire troubles, but I do not know how the tire manufacturer or dealer is able to discover the exact cause of the failure of the tire and whether to attribute it to an imperfection or careless use on the part of the owner."

Practically each kind of tire abuse asserts itself in a different way, easily determined by an expert. We have on hand a set of photographs and descriptions of the different tire troubles and their cause, and these are being sent you by mail. We will be glad to forward duplicates of these to any inquirer who so requests.

Racing at Sheepshead Bay

O. R. D.: "I understand from the recent article on the Chicago Race in LSSLIE's, that New York is to have a similar board track at Sheepshead Bay. What is the date on which the first race is scheduled?"

The first race is to be a 300-mile affair and is scheduled for October 2nd. The indications point to the fact that the course and grand stand will be completed in ample time, not only for the race, but for two or three weeks of preliminary practice on the part of all contestants who so desire.

Current Consumption of Starter

P. A. E.: "What is the actual current consum no of an electric starter, compared with the rate neration when running at normal chargi-eed?"

A prominent battery manufacturer recommends that the motor be run at a charging rate at least twenty times as long as the period required to start the motor. That is, if the motor is cold and it takes ten seconds to start it, the motor should be run at a charging speed for at least three minutes and twenty seconds.

Advantage of Over-Size Tires

K. T. M.: "I have 34x4 inch tires on a 3,200 und car. What advantage, in addition to greater unfort and longer life, would I find in the use of e over-size of 35x4½?"

In addition to the advantages that you have enumerated, which are sufficient to warrant a change, you will find that the car will probably hold the road better on turns if you will use the over-size tires. There will be less skidding and less bouncturns if ing, although if the tires are kept too soft, you will find that the large size gives a side which is objectionable. No tires should be allowed to be operated at a pressure which permits of this action, however.



OVING parts of axles, like moving parts of anything, will wear in time. There is no exception to this rule, but-

In the Timken-Detroit Front Axle the moving partsevery one of them-are either Timken Roller Bearings or hardened and ground steel bushings or pins.

These bearings, bushings and pins wear very slowly Timken Bearings are adjustable to take up the slight wear and Timken-Detroit Bushings and Pins are easily replaceable when worn sufficiently.

So the axle may truly be said to never wear out.

Take the front axle spindle. No wear comes on it because nothing moves on it. Slight wear does come on the cones, cups and rollers of the two bearings. These are Timken Tapered Roller Bearings that offer greatest resistance to wear and are adjustable to offset the effects of wear when it comes.

The same thing is true of the steering knuckle pin. At the top, to sustain the great weight, is a Timken Bearing. Below, where pressure is less but where there is some motion, there's a hardened steel bushing. It is made of good steel, is heat-treated, hardened and ground to size so it wears very slowly.

And when it does wear it can be replaced easily, quickly and cheaply. Because Timken Bushings are accurate to the thousandth part of an inch, they are interchangeable. Because Timken Bushings are accurate to A new one will fit without any tinkering.

Of course Timken-Detroit Axles are strong enough, and to spare, for the loads they are designed to carry. And for the emergencies of motor-truck and pleasure car service. They are standing up under thousands of commercial and pleasure cars made by the leading builders.

When every other part of those cars is worn out, new pins, new bushings, perhaps a new bearing here and there will fit them for another lifetime of service under another car.

A 72-page booklet No. H-3 "The Anatomy of Automobile Axles" tells the story of the axle in an interesting human way. A 32-page booklet No. H-4 "The Care and Character of Bearings" gives clear, non-technical information of great value to the car owner. These, with the list of "The Companies Timken Keeps" will be mailed free on request for the three booklets to either Timken Company. Only the booklets will be sent, no letters, no salesman.



THE TIMKEN ROLLER BEARING COMPANY
Canton, Ohio
THE TIMKEN-DETROIT AXLE COMPANY

THE TIMKEN-DETROIT AXLE COMPANY Detroit, Michigan





baddle, but mighty to pull when a tow is needed. Price, east of Rockies, \$3.95. POWERSTEEL TRUCKLINE is Basline Autowline's "big brother," for heavy towing. Price \$6.50, east of the Rockies. If your dealer can't supply you, order direct. BRODERICK & BASCOM ROPE CO. 833 N. 2d St., St. Louis, Mo. New York Office, 76 N. Warren St.

THE BOYS' MAGAZINE-Send to-day for a FREE sample copy of THE BOYS' MAGAZINE, the finest boys' publication in the world. We'll send you the latest issue THE SCOTT F. REDFIELD CO. 566 Main Street - Smethport, Pa Only 400 Sets of the

MEMOIRS AND SECRET CHRONICLES Left

See page 167

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ALLEN'S FOOT-EASE

The Antiseptic Powder to Shake Into Your Shoes

without a supply of Ease. It gives instant d, aching feet and pre-

FREETRIAL PACKAGE ALLEN S. OLMSTED, Le Roy, N. Y.



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This sign on Service Stations throughout the United States and Canada guarantees expert care for your Hupmobile when and where you want it without cost to you.

The Squarest Deal for You and Your Hupmobile

At last, a tangible, national service plan which insures against motor car troubles

In line with our policy of producing the best car of its class in the world, we now announce what we believe to be the first and best plan of **national** service-to-the-owner yet devised.

This plan is so simple, and so complete, that its basic principles are almost cer-tain to be insisted upon by all car owners as a standard of what motor car service should be.

Its distinctive feature is a book of 100 coupons which every buyer receives with a 1916 Hupmobile, and which can be cashed at any Hupmobile service station in the United States or

These coupons entitle the owner to 50 hours of free labor—sufficient, under ordinary circumstances, to keep the car in perfect running condition.

And this service is over and above the regular guarantee against defective parts and materials. It is paid for out of a fund established jointly by the Hupp Motor Car Company, its distributors, dealers and sales repre-sentatives.

As each car is shipped, a definite amount of money is set aside for free service on that particular car.

This service is for your car only; the labor cannot be performed on another Hup-mobile.

The new plan provides for the regular care, inspection and adjustment with-out which no automobile can remain at

o give our system national scope, we have established hundreds of service have established hundreds of service stations throughout the United States

Here is service so tangible, so definite and so practical, that you cannot afford to purchase any car without first learning all its details.

an its details.

The 1916 Hupmobile—\$200 greater in worth and \$115 lower in price—is the greatest automobile value this company has ever built. When we add the guarantee of satisfaction resulting from the Hupmobile service system, we offer, we feel sure, the most eventional car. we feel sure, the most exceptional car value in the world.

We urge you to have your Hupmobile dealer give you the full particulars.

Or write us, and we will tell you how the plan works, and send you the catalog of the seven beautiful new Hupmobiles.

Hupp Motor Car Company
1237 Milwaukee Ave. Detroit, Michigan

1916 Hupmobile Prices

5-Passenger Touring Car, \$1085 7-Passenger Touring Car, \$1225

2-Passenger Roadster, \$1085

5-Passenger Sedan, \$1365

r, \$1225 7-Passenger Limousine, \$2365 2-Passenger All-year Coupe, \$1165 5-Passenger All-year Touring Car, \$1185. Prices f. o. b. Detroit.

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That is the kind of joy which Judge brings to its 150,000 subscribers each week of the year.

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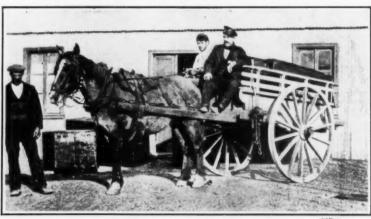


Subscription \$5.00 a year for 52 splendidly illustrated, colorful numbers

Leslie's Export Promotion Bureau

Conducted by W. E. AUGHINBAUGH

EDITOR'S NOTE:—This department is maintained for the benefit of American exporters. Its editor has had 20 years' experience in placing American-made goods in foreign markets, and will answer promptly and without charge inquiries about trade conditions, selling methods and other matters pertaining to foreign markets. Address inquiries to Export Department, Leslie's Weekly, 225 Fifth Avenue, New York City.



A SAMPLE ROOM IN PATAGONIA

Foreign salesmen must learn to do business under primitive conditions when necessary, and often travel in discomfort. Owing to the lack of amusements and social intercourse and the absence of the customary moral restraints only men of the strongest character are fit to become foreign representatives.

S great extent upon the representative sent into a territory to develop business. The Europeans recognized the importance of this and some comparison between their methods and those of our own exporters may help to account for their superior success. Knowing that the temptations for young men away from home and in a strange land were many and alluring, Europeans have were many and alluring, Europeans have always selected men of exceptional strength of character. For a foreign representative they obtained, if possible, a man who did not drink or who, at least, was temperate. One with gambling tendencies was always tabooed. The salary paid at the beginning of the employment was comparatively small barely sufficient, in fact, to meet incidental expenses. A further check on the young men sent out was kept by requiring them to live in the home of the head representative or manager of the firm. This was usually located over the place of business many cases the employes maintained a mess, managed by one of their number and presided over by the head clerk. In this manner their expenses were reduced to a minimum. Their savings were kept by the "house" and invested in the business, interest at a liberal rate being allowed for its Thus practical economy and the habit of regularly saving money was taught. At the expiration of three years foreign service these men were sent home at the expense of the firm, given all the money due them, with its earnings, and allowed a full six months' vacation with pay.

If an employe made a good record abroad

and showed that he was sincerely interested in the business of the concern he was either presented with a small holding of stock, or encouraged to buy a few shares in the company on favorable terms, in addition to which his salary was raised and he was returned to the field of labor at the firm's expense. By this means his loyalty was insured, and ultimately he became a member of the organization, in time to retire with a pension, while others ascended the business scale as he had done. Europe, and especially Germany, is filled to-day with men who have succeeded in this manner, living the autumn of their life in contentment and still drawing regularly their pensions from their old businesses. Most the European houses in foreign fields are still doing business under the firm name by which they were established, perhaps 40 or 60 years ago, and are now being operated by the second or third generation of em-

If concerns do not maintain branch establishments in Latin-American countries, the representatives they employ are as a rule recruited from the above-named class of ultimately given an interest in the employ- of our export trade.

experienced men are employed to prospect the field and their reports as to conditions confronted and how to manage them are house outrages.

 $S_{
m UCCESS}$ in foreign trade depends to a absolutely relied upon and not altered by great extent upon the representative some inexperienced official in the home office, thousands of miles from the scene

I know one man who has been traveling Latin-America for a French drug house for 28 years. He told me that last year his salary and commissions and dividends amounted to nearly \$30,000. An English chemical house has a representative who has traveled the Far East for 30 years, who I am sure averages fully \$25,000 yearly. And these men are not exceptions to the general rule. Customers will buy only from them and rather than open new accounts wait months for their annual visits and treat them on their arrival as valued friends. Such confidence as this cannot be established in a year or two, but takes time to develop, and is worth all it costs to the firm which really wants the business. agents for a French perfume, an English soap, a French wine, a well-known English sauce, a German mineral water and an Irish stout; many English cotton goods travelers, as well as Manchester salesmen with hardware, and others too numerous to recall, with whom I am personally ac-quainted, draw larger salaries from their companies than does the Vice-President of the United States, in addition to having interests in the business. I know of no American house treating its employes so liberally. Instead, when an American representative gets the business established his usefulness is considered over and he is usually discharged and a cheaper and inexperienced man put in his place. A position is rarely made for him in the home office as a reward for his hard work abroad. One American concern of which I know had a most efficient American-born representative abread who established its foreign business. On his return he found the position of export manager, which 'y all rights should have been his, filled by a Canadian who had never been

In one year in Chile I knew of six Ameriicans, representing various American houses. committing suicide, the reasons being small salaries, dissipation, unfair treatment by employers or failure to have their efforts appreciated.

Americans are the logical persons to represent American houses and American goods abroad. Back of the knowledge that one's goods are reputable and of high class is national pride and an honest desire to see one's country successful—a feeling that cannot be developed in a foreigner. The great trouble with our business houses is that they do not offer capable, competent, and efficient Americans sufficient remuneration, nor hold out to them prospects of an alluring nature as a reward for their efforts. The sooner this condition is changed and we are made men who have had their preliminary foreign to realize how vitally important the question experience in branch houses. They are paid of the selling force in securing foreign trade excellent salaries, seldom changed and really is, the greater are the possibilities

ing firm. European business houses consider that it reflects on their integrity could aid materially in paving the way for The Government of the United States to change representatives frequently, and American success in foreign fields by assurthat it commends them in the eyes of their customers if they retain their territory that their interests will be properly guarded, by taking some definite steps to If new ventures are contemplated only abolish the outrageous traveling men's taxes, by protecting the original owners of trade marks and by preventing custom

By ED A. GOEWEY

Illustrated by "ZIM"

A FTER a clash between an umpire and Griner. Miller fooled around the diamond A some of the Cubs in a recent game, I heard one of the onlookers remark: "Ball players surely are a bunch of rough necks." That statement not only was untruthful, but indicated that the person who made it never had been closer to a professional ball tosser than the grandstand. Yours truly has interviewed and discussed the game with hundreds of players, and never has he

met a more affable, obliging and clean-spoken lot of men. The fact that occasionally they lose their tempers during the heat of battle, when they feel that they have been unjustly treated by the umpires. is but a testimonial to their earnestness and their interest in their own and their club's success. will be a sorry day for the national pastime when the



players accept every decision, fair or unfair, as a matter of course. The man in any walk of life who won't protest when he be-lieves he is not being justly dealt with is a cold-hearted quitter and has a streak of

yellow in his makeup.

Besides, in the last few years, a large percentage of the men recruited by the major leagues have come from the country's many colleges, and these splendid fellows have brought to the game breeding and intelligence of a high order, and most of them are clean and careful livers who will be a credit to the game for years to come. Several astute managers have told the writer that they believe that in the near future the teams in the big show will be made up almost entirely of men who have played ball on some of the teams representing the seats of learning scattered throughout the United States

Blame the Ump

TO THE OWNER

n your players are not hitting, your pitchers cold are quitting, you at there, teeth a-gritting— Up a stump; t begin to think of fining, tive way to sad repining, blame all your cause for whining, in the Ump.

TO THE FAN

you miss the game's beginning, d the outside team is winning, a foul toward you comes spinning, Do not jump.

Do not jump,
yout ry to be forgetful,
these matters most regretful,
ough the cause of those things fretful,

TO THE UMP

Oh, you man of mien so crusty,
Who on many rules are rusty.
With your eyes both crossed and dusty.
You're a chump.
Be less self-infatuated,
Then you will not be berated,
And by one and all so hated—
Though an Ump.

Steals and Slides

The late Tim Hurst once said that the only way he knew of to shorten games was to reduce them to seven innings. Such a change would be too radical, but many fans would prefer it to going home to cold dinners night after night. Perhaps if the heads of the three big organizations would give less of their time to talking about continuing the war, and more to doing things to please the rooters, a considerably larger amount of coin might be poured into the coffers of the club owners.

Canadian soldiers in France, who wished to spend the intermissions between battles to spend the intermissions between battles in playing baseball, complained by letter to friends at home that they could not obtain the necessary bats, balls and gloves abroad. When these complaints were made public on this side of the Atlantic, President Johnson, of the American League, and others, contributed the desired articles. These are now being used on the other side, and so popular has America's national pastime become among the Allies that the French and English soldiers are learning to play the game. The war may result in making baseball a world-wide sport.

Miller Huggins, the diminutive manager of the St. Louis Cardinals, is conceded to be one of the most expert "stallers" in baseball, and the schemes to which he resorts when his club starts to go badly, constitute one of the National League's best entertainments. Recently, at period, the Giants started a rally against

talking to his players until Sallee had time to get a brief warming. Then he switched boxmen. The first man to face "Slim" hit safely and again it was up to the Cards' manager to cause a delay and he forced a cessation of hostilities for three minutes by borrowing the twirler's paper of tobacco, unwrapping it and abstracting therefrom a most generous "chaw,"
"Jack" Neff, star first sacker of the

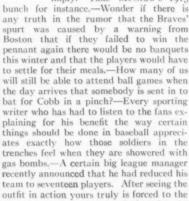
Oakland team, recently hit safely in fortynine consecutive games, thereby surpassing Ty Cobb's record of forty with a considerable margin.

Those who profess to be on the inside declare that the astonishing return to batting form of Tris Speaker, who not so long ago climbed from .278 to .315 in two weeks, was due to the fact that he fears there will be a decided cut in his salary next season if he fails to come through the season as one of the clouting stars of the American League. His contract, which calls for one of the largest stipends ever paid in baseball, provides that he shall receive a salary of \$16,000 and a bonus of \$2,500 for three years of service. It terminates at the close of the 1915 playing season. If Tris does not finish this year with a batting average of at least .300, it is said the management of the Red Sox has informed him that his next contract will call for a

Big Time Chatter

Schang should prove a most satisfactory third baseman with the management of the Athletics. He hits well enough to keep his place in the lineup, and while his wallops are not the equal of those made by Baker, neither is his pay check.—Having come to the con-clusion that jumping to nowhere in particu-lar is rather unsatisfactory sport, "Benny" Kauff has decided to keep his feet in the Brookfeds' outer garden in the future.-Herzog says that the Reds are much like the Russians inasmuch as somebody always is trying to push them back.—Had Aesop lived until baseball became the vogue he

could have written a fable about a player who never quarreled with an umpire.—While it must be admitted that the Athletics have made a very sorry showing this season it might not be a bad idea to recollect that "Connie" Mack brought American League championship flags to Philadelphia in 1902-5-10-11-13-14 and that in three of these years his club also annexed the world's series.—Some Giants are not a fearsome as their name would imply. Take McGraw's 1915



conclusion that he exaggerated by at H'M! IT'S AS EASY AS PIE, least fourteen.



Will he be able to lift it?

Courtesy Costs

Manager Rowland's courtesy recently cost the Chicago White Sox a game, the Senators winning by a 5 to 3 score. In the third inning Gandil wrenched his ankle swinging a hall, and Rowland permitted

Williams to finish the batsman's turn and consented to have Gandil resume his position in the field later. In the fifth chapter this player made a double which sent the winning run across the plate, after two

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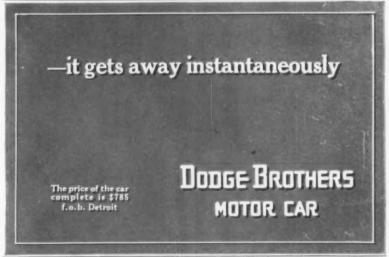
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MEN WHO APPRECIATE SCENIC BEAUTY

Left to right: C. C. Colt, president of the Portland (Ore,) Chamber of Commerce; Henry S. Graves, Chief Forester of the United States; Samuel Hill, prominent in all movements for better highways in Oregon and Washington. This photograph was taken on the Columbia River Highway, Portland, Oregon, where Porester Graves, at the request of the Chamber of Commerce, set aside 14,000 acres of land for recreation purposes. The land lies in the Oregon National Forest and the highway crosses the forest in eight places in 23 miles. The highway is being hard-surfaced. This has been pronounced one of the most beautiful drives in the world.

Jasper's Hints to Money-Makers

Notice.—Subscribers to Leslie's Weekly at the home office, 225 Fifth Avenue, New York, at the full cash subscription rates, namely, five dollars per annum, are placed on what is known as 'Jasper's Preferred List,' entitling them to the early delivery preferred List,' entitling them to the early delivery to Wall Street, and, in emergencies, to answer by mail or telegraph. Preferred subscribers must remit directly to the office of Leslie-Judge Company, in New York, and not through any subscription agency. No additional charge is made for answering questions, and all communications are treated confidentially. A two-cent postage stamp should always be inclosed, as sometimes a personal reply is necessary. All inquiries should be adressed to 'Jasper'. Financial Editor, Leslie's Weekly, 225 Fifth Ave., New York.

PRESIDENT WILSON says, "You cannot hate a man you know." The President is beginning to know the men of big business. The leaders of finance, the captains of industry—muckrakers to the contrary notwithstanding—he is finding are not a bad lot. If the country is to prosper, capital must be left as free as labor and given every encouragement to seek profitable investment. When big business smashed, little business suffers, and when railroads are driven into bankruptcy the whole country feels the retardation of

An unsolicited present of half a million dollars to its employees by the Calumet & Hecla Mining Company is signal evidence of the fairness of big business. With the With the opening of the European war when copper dropped to 11 cents, the Calumet & Hecla Company and all its subsidiaries went on three-quarter time, wages were cut ten per cent, and all salaried employees, from the general manager down to the office boy, stood a 15 per cent salary reduction. When the market improved, the plants were put on full time; later wages and salaries were restored to their old level, followed shortly after by a ten per cent increase in wages The latest decision of the company is to further share the present prosperity of the copper market with its employees by dis-tributing half a million dollars to make up for the cut in wages following the outbreak of the war. This unsolicited action on the part of the Calumet & Hecla Company will put money into the pockets of 10,000 of its employees, and will create a spirit of good will which will amply repay the company for the generous stand it has taken.

It is not pleasant to read that the express companies, in appealing to the Interstate Commerce Commission for an increase in rates, were compelled to show that, during the past calendar year, these concerns, formerly among the great money earners of the country, had rolled up a deficit of more than \$2,000,000. One of these great express companies has closed its doors and sent 10,000 employees. What

adrit 10,000 employees. What do the latter think now of the policy of busting and smashing which has been so popular at Washington up to a recent period?

Conditions might have been extremely favorable for our industries and our railroads during the past year or two, excepting for oppressive legislation. An amazing opportunity to enter into possession of the splendid markets of the South American republics has been presented. Our captains republics has been presented. Our captains

last realizing the truth of the business axiom that labor and capital must go hand in hand; that when one suffers the other must suffer, and when one succeeds the other succeeds. The experience of the past few years has emphasized the value of this axiom and impressed it deeply upon the hearts of every thoughtful American whether in the shop, on the farm, in the banking house or in the factory.

The nation has been like a sick child. It has had to pass through the customary stages of disease. I believe it has reached its crisis and that it is passing it safely and that hereafter the demand of the public will be to give business a chance to grow and to become as big as it can—the bigger the better. With this change in public sentiment, with members of Congress seeking to legislate to help rather than to hinder business, with the Interstate Commerce Commission advancing rather than decreasing the rates of railroad and express companies, with the Department of following the plan of the new Industrial Commission and advising with business men and seeking to help them on constructive rather than destructive lines, this country will forge ahead and everyone will be a beneficiary.

Under such conditions a substantial rise in the general stock market will be inevitable.

"War order" stocks have, for weeks, been playing the leading rôle in the market. Speculation in them has been running wild. Quotations have been advanced on all manner of roseate reports, many of them unfounded. Conservative men in Wall street advise caution and urge the purchase of the old standard dividend payers, whose turn in public favor will, it is predicted,

J. D., Akron, O.: Uncle Sam Oil is not "a desirable investment," but an uncer-tain speculation. The company has been in existence for over six years, but thus far has paid no dividends.
A., Milwaukee: The Emerson Phono-

aph Co. has been in o months. It is impossible as yet to tell whether its expectations will be realized.

(Continued on page 165)

LETTERS OF A SELF-MADE **FAILURE**

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Jasper's Hints to Money-Makers

(Continued from page 123)

the many oil companies that spring up every year. Only stocks of established and dividend-paying oil companies are desirable.

R., Warren, O.: Woolworth Co. Com. is a fair business man's investment. Many of the standard dividend-payers are attractive at present prices.

the standard dividend-payers are attractive at present prices.

Z., New York: Distillers Securities is a speculation. The rise in the stock is due to the fact that the company has freed itself of floating debt, and is said to have large war orders for alcohol, which is used in making explosives.

H., Bakersfield, Cal.: Standard Oil of California, selling lately around 300, has paid dividends of 10 per cent for several years. The Company is a Standard Oil subsidiary and, like all the organizations in that class, is well unanged.

R., Baltimore: 1. Lackawanna Steel first consolidated 5's are not first mortgage honds but are very well secured. The company's earnings are reported to be increasing largely. 2. National Enameling Pfd. has paid 7 per cent. regularly and it will give you a larger return than the Lackawanna bonds.

C., Fremont, O.: 1. If Mexican troubles should be settled, Pierce Oil would benefit, like all other enterprises in that country.

should be seried, Fierce Oil would beliefle, like all other enterprises in that country. The company is a Standard Oil subsidiary and its stock is a good speculation. 2. Standard Motors Construction is reported to be receiving many large orders. The stock is a speculation. L., Omaha: Both Wabash and Missouri

L., Omaha: Both Wabash and Missouri Pacific are due for reorganization and as-sessment. Wabash stockholders may have to pay \$30 a share and Missouri Pacific stockholders \$50. Unless you can afford to pay the assessments and then hold on to

to pay the assessments and then hold on to the new issues for a long time, it would not be advisable to buy these stocks. C., Brooklyn: I. Corn Products Com. should be a fair long-pull speculation. The company reported a substantial gain in earnings the first half of this year. Other stocks of about the same price which might advance in case railroad stocks become ac-tive are Chicago Great Western Com., Southern Railroad Com., and Seaboard Air Ling Com. 2. Union Bag & Paper is holding Line Com. 2. Union Bag & Paper is holding its own pretty well. It is a long pull pur-

A Subscriber, New Orleans: 1. Texas & Pacific has declined because of the road's poor aggregate earnings. Disastrous trade poor aggregate earnings. Disastrous trade conditions, due to the war in Europe and the disturbed condition of Mexico, have affected its business. 2. Illinois Central, like other railroads, has suffered from business depression, but its 5 per cent. dividend seems safe. 3. Southern Pacific has been unfavorably affected by competition on through business since the opening of the Panama Canal, and by lack of business on its line in Mexico. Its earnings showed a decrease for the past fiscal year, but the 6 per cent. dividend, it is believed, will be maintained. maintained.

New York, August 5, 1915.

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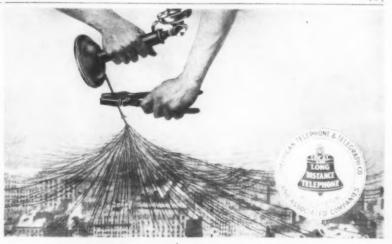
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